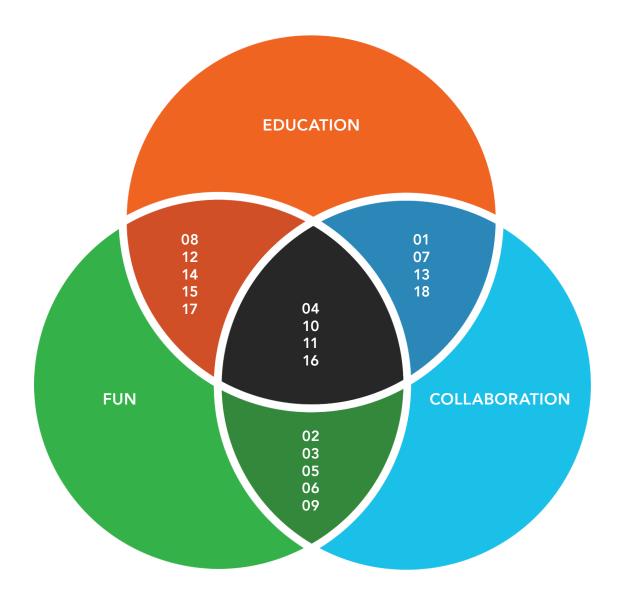
# OUR BLUEPRINT FOR CREATIVE BUILDING OPPORTUNITIES

Our visual charts outline Erector's expansion from classic construction sets to a brand synonymous with education, collaboration, and fun. This diagram serves as a clear guide for our audience and partners, showcasing our commitment to education, collaboration, and fun.



PRODUCTS	EDUCATION COLLABORATION FUN
CONSTRUCT A PLAYGROUND PRO002	
TIME CAPSULES PRO008	
CHALLENGE BOX PRO012	
ENGINEERING MASTERY SERIES PRO015	
ACTS OF INNOVATION PRO016	
EXPEDITION MAGAZINE PRO017	
SERVICES	
BLUEPRINT WORKSHOPS SER001	
MENTORSHIP PROGRAM SER007	
ENGINEERING CLUB SER013	
ENVIRONMENTS	
MOBILE LAB EXPEDITION ENV009	
EXPERIENCES	
INNOVATION BATTLES EXP003	
URBAN CANVAS DESIGN EXP014	
EVENTS	
ENGINEERING CAMP EVE005	
HOBBY AND INNOVATION FAIR EVE010	
LITTLE ENGINEERS EVE018	
COLLABORATION	
INNOVATION HUBS COLL006	
EDUCATION	
EDUCATOR LABS EDU004	
ENGINEERING SCHOLARSHIP EDU011	

# **BUILDING A NEW PATH** As part of Erector's rebranding, we're embarking on a transformative journey to expand our offerings and impact. Inspired by real-world companies' success stories, we're exploring new horizons. Erector's unique approach to growth includes innovative projects, educational initiatives, and cutting-edge technology, all while staying true to our legacy of education, collaboration, and fun.

#### **ERECTOR**

# BLUEPRINT WORKSHOPS

SER001—SERVICE

#### **DESIGN & CONSTRUCT**

Where your blueprint becomes your footprint

#### **DESCRIPTION**

Erector Design & Construct Studios is a unique service that bridges the gap between imagination and tangibility. Participants engage in hands-on sessions, conceptualizing and designing their very own Erector structures. These workshops not only teach the principles of design and construction but also offer the resources to bring these designs to life—be it through 3D printing or traditional Erector set assembly.

#### **MISSION FOCUS**

The Blueprint Workshops reinforces our commitment to inspire imaginative minds and ignite innovation by building on the universal language of education, collaboration, and fun by blending traditional building with modern technology to turn creative ideas into real-world structures.

#### **SIMILARITIES**

TechShop

#### **DIFFERENTIATORS**

While TechShop caters to a broad range of DIY projects, Erector Design & Construct Studios specialize in using Erector sets and related technology, offering a unique blend of traditional and digital construction methods.

#### **ERECTOR**

## CONSTRUCT A PLAYGROUND

PRO002—PRODUCTS

#### **CONSTRUCTS PLAYGROUNDS**

Building Fun, Sustaining Futures

#### **DESCRIPTION**

Erector Playgrounds are collaborative events where communities gather to build creative and environmentally-friendly playgrounds using Erector sets. Participants, both young and old, engage in assembling playground structures that utilize renewable energy sources like solar, wind, or water, gaining practical insights into sustainable living.

#### **MISSION FOCUS**

Construct Playgrounds reinforces our commitment to inspire imaginative minds and ignite innovation by building on the universal language of education, collaboration, and fun by uniting communities to create eco-friendly play spaces that educate and entertain, embedding principles of sustainability and renewable energy in every build.

#### **SIMILARITIES**

KaBOOM!

#### **DIFFERENTIATORS**

While KaBOOM! Primarily focuses on playground construction for social good, Erector Playgrounds integrate the unique aspect of teaching sustainable living practices and renewable energy use through their building process, offering a blend of environmental education and play.

## INNOVATION **BATTLES**



#### **CHALLENGE ARENAS**

Conquer the build, claim the thrill

#### **DESCRIPTION**

Erector Innovation Battles are the ultimate experience for Erector enthusiasts to test their skills in a spirited competition. Set in dynamic arenas, these challenges push creativity to its limits as participants race against the clock to build awe-inspiring structures. It's a celebration of innovation where the community comes together to share, learn, and witness the power of collaborative engineering.

#### **MISSION FOCUS**

Innovation Battles reinforces our commitment to inspire imaginative minds and ignite innovation by building on the universal language of education, collaboration, and fun by challenging builders to push the boundaries of their creativity in exhilarating contests, fostering a spirit of competitive learning and engineering excellence.

#### **SIMILARITIES**

FIRST Robotics Competition

#### **DIFFERENTIATORS**

While FIRST focuses on robotics, Erector Innovation Battles stand out with their use of Erector sets, offering a unique combination of educational and competitive experiences in engineering and construction.

#### **ERECTOR**

## **EDUCATOR** LABS

EDU004—EDUCATIONAL

#### **STEM INTEGRATION WORKSHOPS**

Empowering educators, inspiring students

#### **DESCRIPTION**

Erector STEM Integration Workshops are designed to revolutionize the classroom by providing educators with comprehensive training and tools. These labs focus on the integration of Erector sets into a STEM curriculum, offering a hands-on approach to learning that encourages students to explore the principles of science, technology, engineering, and math through interactive construction and problem-solving.

#### MISSION FOCUS

Our Educator labs reinforces our commitment to inspire imaginative minds and ignite innovation by building on the universal language of education, collaboration, and fun by equipping educators with innovative tools and methods to integrate hands-on construction into STEM learning, sparking curiosity and practical problem-solving skills in students.

#### **SIMILARITIES**

Vernier

#### **DIFFERENTIATORS**

While Vernier offers a range of science and technology tools, Erector STEM Integration Workshops uniquely incorporate Erector sets into the curriculum, providing a distinctive hands-on learning experience that directly ties in with educational standards.

#### **ERECTOR**

## **ENGINEERING CAMPS**

EVE005—EVENT

**CONSTRUCTIVE PLAYGROUNDS** Build, learn, play—the Erector way

#### DESCRIPTION

Erector Engineering Camps turn spaces into vast construction playgrounds for all ages, where participants build a range of structures with Erector sets, combining fun and learning in engineering and design.

#### **MISSION FOCUS**

The Engineering Camps reinforces our commitment to inspire imaginative minds and ignite innovation by building on the universal language of education, collaboration, and fun by creating dynamic environments where participants of all ages can explore and learn the fundamentals of engineering and design through hands-on play with Erector sets.

#### **SIMILARITIES**

LEGO Education

#### **DIFFERENTIATORS**

While LEGO Education uses its iconic bricks, Erector Engineering Camps focus on Erector sets, providing a unique environment where construction play leads to practical learning and discovery in engineering.

#### **ERECTOR**

## INNOVATION **HUBS**

COLL006—COLLABORATION



#### **CO-CREATE SPACES**

Collaborate, Innovate, Create

#### **DESCRIPTION**

Erector Innovation Hubs are dynamic spaces that bring together startups, students, and innovators to harness the capabilities of Erector technology. These hubs offer essential tools, expert mentorship, and networking opportunities, all designed to spur innovation and transform concepts into tangible creations.

#### **MISSION FOCUS**

These Hubs reinforces our commitment to inspire imaginative minds and ignite innovation by building on the universal language of education, collaboration, and fun by providing a platform where creativity meets practicality, enabling a diverse community of thinkers and makers to converge, collaborate, and transform their visionary ideas into reality using Erector technology.

#### **SIMILARITIES**

WeWork Labs

#### **DIFFERENTIATORS**

While WeWork Labs supports a broad range of startups and innovators, Erector Innovation Hubs uniquely utilize Erector set technology as a primary tool, creating a specialized environment for handson creativity and engineering-focused innovation.

## **MENTORSHIP PROGRAM**



#### **MASTER BUILDERS**

Mentoring tomorrow's innovators through expert guidance

#### **DESCRIPTION**

The Erector Master Builders program connects young builders with expert mentors for projectbased learning, skill development, and insights into professional design, culminating in a community showcase.

#### **MISSION FOCUS**

The Master Builder reinforces our commitment to inspire imaginative minds and ignite innovation by building on the universal language of education, collaboration, and fun by fostering a mentoring environment where young innovators learn from experts, enhancing their skills in design and engineering through practical Erector set projects and community engagement.

#### **SIMILARITIES**

FIRST (For Inspiration and Recognition of Science and Technology)

#### **DIFFERENTIATORS**

While FIRST covers a broad spectrum of STEM activities, the Erector Master Builders program is unique in its focus on using Erector sets. It emphasizes hands-on building and design, offering a unique blend of tactile learning and creative engineering.

#### **ERECTOR**

## TIME **CAPSULES**

PRO008—PRODUCT

#### **ERACRAFT KITS**

Build and preserve memories with historical Erector

#### **DESCRIPTION**

EraCraft Kits, themed around different historical eras like the Victorian Age and Space Age, combine history lessons with building challenges, each set including a booklet on the era's technology and design.

#### **MISSION FOCUS**

The Epoch Kits reinforces our commitment to inspire imaginative minds and ignite innovation by building on the universal language of education, collaboration, and fun by merging the excitement of building with enriching historical insights, allowing users to explore and appreciate different eras through interactive construction and educational content.

#### **SIMILARITIES**

LabX

#### **DIFFERENTIATORS**

While LabX provides a wide array of science and technology activities, EraCraft Kits uniquely blend history lessons with hands-on building challenges using Erector sets, offering a nostalgic journey through different historical eras while fostering an appreciation for their technological advancements.

#### **ERECTOR**

## **MOBILE LABS EXPEDITION**

ENV009-ENVIRONMENT

#### **HANDS-ON STEM**

Bringing STEM discovery to every community

#### DESCRIPTION

Erector Expedition is a fleet of mobile labs that travel to schools and community centers, especially in underprivileged areas, to provide hands-on STEM education. These labs are equipped with Erector sets and other educational materials, offering workshops that inspire and educate students in engineering principles, physics, and robotics.

#### **MISSION FOCUS**

Mobile Labs reinforces our commitment to inspire imaginative minds and ignite innovation by building on the universal language of education, collaboration, and fun by bringing interactive and accessible STEM learning directly to communities, sparking curiosity and knowledge in science and engineering among students everywhere, regardless of their background.

#### **SIMILARITIES**

Labster

#### **DIFFERENTIATORS**

While Labster's approach is digital and doesn't involve physical mobile labs like Erector Expedition, they share a common mission of increasing access to STEM education in various communities.

#### **ERECTOR**

## **HOBBY AND INNOVATION FAIR**

EVE010—EVENT



#### **HOBBY AND INNOVATION FAIR**

A celebration of creativity and engineering at the premier building fair.

#### **DESCRIPTION**

The Erector Global Construct Fest celebrates creativity and innovation, uniting Erector enthusiasts in a showcase of engineering and collaborative building.

#### **MISSION FOCUS**

The Erector Global Construct Fest reinforces our commitment to inspire imaginative minds and ignite innovation by building on the universal language of education, collaboration, and fun by creating a vibrant gathering space for builders of all ages to share their passion, showcase their skills, and engage in collaborative engineering and design challenges.

#### **SIMILARITIES**

Maker Faire

#### **DIFFERENTIATORS**

Unlike Maker Faire, which typically hosts large-scale events, Erector Expedition takes a more communityfocused approach. Instead of waiting for individuals to come to an event, Erector Expedition brings STEM discovery directly to schools and community centers in a carnival type setting.

## **ENGINEERING SCHOLARSHIPS**



#### **EDUCATION INITIATIVE**

Empowering Future Engineers and Designers.

#### **DESCRIPTION**

The Erector Engineering Scholarships program supports talented high school and college students in engineering and design with financial aid and professional mentorship.

#### **MISSION FOCUS**

Erector Engineering Scholarships Program reinforces our commitment to inspire imaginative minds and ignite innovation by building on the universal language of education, collaboration, and fun by providing aspiring engineers and designers with the necessary financial support and professional guidance to excel in their educational and career pursuits, fostering a new generation of innovators and problem-solvers.

#### **SIMILARITIES**

FIRST Robotics

#### **DIFFERENTIATORS**

While FIRST Robotics focuses primarily on robotics competitions, Erector Engineering Scholarships take a broader approach. We uniquely combine financial support with industry mentorship, equipping students with both resources and real-world exposure to thrive in engineering and design fields.

#### **ERECTOR**

## **CHALLENGE** BOX

PRO012—PRODUCT

## **MONTHLY BOX SUBSCRIPTION**

Open Creativity, One Box at a Time.

#### **DESCRIPTION**

A monthly subscription service delivering unique Erector set projects, complete with components, tools, and instructions, varying from mechanical to eco-friendly designs. Subscribers also get access to an exclusive online community for sharing creations and participating in contests.

#### MISSION FOCUS

The Erector Challenge Box service reinforces our commitment to inspire imaginative minds and ignite innovation by building on the universal language of education, collaboration, and fun by delivering a new adventure in creativity and engineering each month, encouraging continuous learning and community connection through diverse and engaging Erector set projects.

#### **SIMILARITIES**

KiwiCo

#### **DIFFERENTIATORS**

Unlike KiwiCo, the Erector Challenge Box provides exclusive Erector set projects each month, featuring mechanical and eco-friendly designs. Subscribers also access an online community for sharing and contests.

#### **ERECTOR**

## **ENGINEERING CLUB**

ENV013—ENVIRONMENT

#### **AFTER SCHOOL PROGRAM**

This is a club for kids aged 8-14 to have fun and learn An app that transforms urban spaces into a canvas with Erector sets.

#### DESCRIPTION

An after-school club where kids can learn about engineering and building. They'll use Erector sets to create projects, learn how things work, and even compete in friendly competitions. Each session is led creative play. by teachers and engineers, making sure it's educational but also a lot of fun.

#### **MISSION FOCUS**

The Afterschool Engineering Club reinforces our commitment to inspire imaginative minds and ignite innovation by building on the universal language of education, collaboration, and fun by creating a nurturing space where kids can explore the wonders of engineering and building, developing their skills and creativity through hands-on projects and collaborative challenges with Erector sets.

#### **SIMILARITIES**

**VEX Robotics** 

#### **DIFFERENTIATORS**

While VEX Robotics emphasizes certain aspects of STEM education, the After School Program stands out by focusing on Erector sets, offering participants a tangible experience with real tools and components. This hands-on approach provides kids aged 8-14 with a deeper understanding of real-world building and engineering concepts, distinguishing it from other educational programs.

#### **ERECTOR**

## **URBAN CANVAS DESIGN**

EXP014—EXPERIENCE



#### AR CITY BUILDING GAME

for digital architecture and augmented reality (AR).

#### **DESCRIPTION**

The Urban Canvas Design App lets kids design virtual Erector set structures in real city scapes using augmented reality, blending the real and virtual for

#### **MISSION FOCUS**

Urban Canvas Design reinforces our commitment to inspire imaginative minds and ignite innovation by building on the universal language of education, collaboration, and fun by transforming urban environments into interactive playgrounds where imagination and technology converge, allowing users to create and interact with virtual Erector set structures in real-world settings.

#### **SIMILARITIES**

Tinkercad

#### **DIFFERENTIATORS**

While Tinkercad offers a platform for digital design and modeling, the Urban Canvas Design App distinguishes itself by seamlessly integrating Erector sets with augmented reality (AR) technology.

## **ENGINEERING MASTERY SERIES**



#### **ENGINEERING MASTERY BOOK SERIES**

A collection of books delving into the intricacies of building and designing with Erector sets

#### **DESCRIPTION**

The Engineering Mastery Book Series offers an in-depth exploration of engineering and design with Erector sets, covering basics to advanced topics in a practical, hands-on approach for all ages.

#### **MISSION FOCUS**

The Engineering Mastery Series reinforces our commitment to inspire imaginative minds and ignite innovation by building on the universal language of education, collaboration, and fun by providing a comprehensive and engaging learning resource that deepens understanding and mastery of engineering concepts through the practical use of Erector sets.

#### **SIMILARITIES**

K'NEX Education

#### **DIFFERENTIATORS**

While K'NEX Education offers educational materials for STEM education through hands-on learning, the "Engineering Mastery Book Series" distinguishes itself by specifically focusing on Erector sets as the primary learning tool. This unique approach places a strong emphasis on using Erector sets for building and designing, making it a standout choice for teaching engineering and design principles.

#### **ERECTOR**

## **ACTS OF** INNOVATION

PRO016—PRODUCT

## 

#### **MONTHLY SUBSCRIPTION BOX**

A box designed to inspire creative engineering and design projects within the community

#### **DESCRIPTION**

This service delivers a new challenge each month using Erector sets. Subscribers receive a kit complete with parts, tools, and instructions for a distinct project, varying from mechanical builds to futuristic and eco-friendly designs. Additionally, it provides access to an exclusive online community for showcasing projects and participating in contests.

#### **MISSION FOCUS**

The Acts of Innovation Subscription Box reinforces our commitment to inspire imaginative minds and ignite innovation by building on the universal language of education, collaboration, and fun by delivering a monthly journey of discovery and creativity, challenging subscribers with unique Erector set projects that spark imagination and develop engineering and design skills, while fostering a vibrant online community of creators.

#### **SIMILARITIES**

Tinker Crate

#### **DIFFERENTIATORS**

Unlike Tinker Crate, we focus on Erector sets and provide monthly innovative challenges, offering a diverse range of hands-on building and design experiences to foster creativity and skill development.

#### **ERECTOR**

## **EXPEDITION MAGAZINE**

PRO017—PRODUCT

#### **MAGAZINE SUBSCRIPTION**

Explore, Design, Innovate

#### DESCRIPTION

Erector Expedition is an interactive magazine for children, filled with inspiring Erector set designs, engineering marvels, and creative project ideas. Each edition brings new concepts to life, combining vivid illustrations with engaging content to teach young readers about engineering, construction, and creativity using Erector sets.

#### **MISSION FOCUS**

The Expedition Magazine reinforces our commitment to inspire imaginative minds and ignite innovation by building on the universal language of education, collaboration, and fun by engaging young minds with a rich mix of educational content and creative project ideas, sparking a passion for engineering, architecture, and design through the playful world of Erector sets.

#### **SIMILARITIES**

Highlights Magazine

#### **DIFFERENTIATORS**

Erector Expedition Magazine stands out from Highlights Magazine with its special emphasis on architecture and design. It's an interactive educational resource that inspires and educates children about engineering and creativity in the context of architectural design.

#### **ERECTOR**

### LITTLE ENGINEERS

EVE018—EVENT



#### **ERECTOR X LEGO EDUCATION**

Fostering Tomorrow's Builders Today

#### **DESCRIPTION**

Little Engineers, a joint initiative by Erector and LEGO Education, combines Erector's mechanical building with LEGO's creativity to inspire young builders through engaging workshops and challenges.

#### **MISSION FOCUS**

Little Engineers x Lego Education reinforces our commitment to inspire imaginative minds and ignite innovation by building on the universal language of education, collaboration, and fun by blending the strengths of both Erector and LEGO Education to offer an unparalleled learning experience, nurturing young minds to develop both their technical building skills and creative thinking.

#### **SIMILARITIES**

Snapology

#### **DIFFERENTIATORS**

While Snapology offers programs that focus on hands-on learning and creativity, Little Engineers sets itself apart by combining Erector's mechanical building with LEGO Education's creative approach. This unique collaboration provides a comprehensive and enjoyable learning experience for young builders, fostering both technical and imaginative skills.